

Channel Partner Testimonials



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*"The goal is not to sail the boat, but rather
to help the boat sail herself."*

John Rousmaniere

Testimonials



"Four Point HR has helped me to grow my business in a big way. Competitive pricing and great benefits help me win cases. They are always there to help answer questions and help with enrollment or do the enrollments, which gives me time to go find another prospect. Because of Four Point HR I have been able to open more cases and retain more business. Win-Win.

We receive quotes quickly. My commissions are for the life of the group with no special requirements to produce. They don't reduce or stop paying me commissions like so many of the other PEOs. They do an excellent job of keeping the client happy and keeping me informed. If something changes in the group I'm the first to know. I feel like I have a team there to help me be successful. They have on-time communications on problems and they will work with me to put a deal together for the client.

My clients love Four Point HR and I've never had a client tell me that about a PEO before. There is always someone to answer the phone and no automated system. Clients say they (Four Point HR) know me by name and we have become friends. They make each client feel like they really care about them personally. Their attention to detail and personal service is second to none. Their pricing is simple, up front and they don't play games with them. They (my clients) like the health benefit program with the free wellness benefit. I guess that is why they have a 97% retention rate." *(D.B.)*

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"Four Point HR has helped me expand my PEO book of business and increase my residual monthly income. I have worked with other PEOs and have found that my clients stay with FPHR much longer than other PEOs that I have placed them with.

I value the ease of referring business. Four Point HR is the easiest PEO I have used to refer my clients to. They do not have a lot of red tape/bureaucracy that many of the larger PEOs do. Also, I appreciate the approach they take with their clients. They (my clients) feel special, not just like a 'number' as some of the other PEOs I have worked with. They are also very trustworthy and work hard to earn my client's trust and business. I feel like they are true partners in my brokerage. My clients love the level of support FPHR provides to them in many areas, especially workers' compensation claims management and HR support. Recently, their health care plans have been very competitive for my latest referrals. They have a great wellness plan, which many of the other PEOs do not have available.

I have had clients with FPHR for over six years now. They are, by far, the PEO I prefer first and foremost for my clients. I know that they are honest, open in their communication with me, and I completely trust placing my valued client relationships with them." *(T.O.)*

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"As an agent, Four Point HR has given me another option to retain my clients. For example, I had one client that I referred to two other PEOs and in both cases; the PEOs did not provide the services they committed to during the proposal process. My client terminated their relationships with both PEOs and they were going to terminate my relationship with their company. Then I found Four Point HR. The client has been with Four Point HR for over a year and can say nothing but good things about Four Point HR.

I like how they don't require me to complete all new paperwork to receive a proposal from them. I receive my proposal in a timely manner and they design it to meet the needs of my prospects. They are always willing to go the extra mile to make the transition as easy on the client as possible. They are very detailed and deliver the services they committed to.

My clients like the personal service they receive, and they respond quickly when they have an issue and work to get it resolved. When they call the office they talk to a representative and don't receive voice mail. My clients are made to feel like they are family members and not just a customer." *(S.L.)*